# Naples Bridge Center Board Meeting March 23, 2023 / 4:30 pm. Bridge Center

Present: Selvin; Vega; Davis; Schaengold; Gibson; Henry; Gabriel; Loew; LeGrow

Schaengold called the meeting to order at 4:30 p.m. Quorum established.

#### **MINUTES**

The minutes of the February 2023 BOG meeting were presented. One modification was noted. Vega moved to accept the minutes as modified; motion carried.

#### **APPROVAL OF NEW MEMBERS**

Henry presented a list of 8 new members who were approved.

#### **OLD BUSINESS:**

Mentor/Mentee Inaugural Event – Gabriel

There are 29 tables signed up. Light snacks will be available. Pairings will be sent in advance, including table assignments. Mentors will sit N and W.

Spring Sectional Tournament – Gibson

Nan's Diner will provide sandwiches for sale for Friday lunch.

Food truck will sell items for Saturday lunch.

Two Guys will cater Sunday lunch which is included in the registration.

Gibson will buy different colors of rolls of raffle tickets to be used to distinguish among various sandwich options.

Converting Database to MS Access - Schaengold/Michels

Paul Michels is in process of putting all members into one database so that there is a single point of contact for updates. Information will include master points for each member that will be updated monthly after ACBL updates their list on the 6<sup>th</sup> of each month.

The database will reside on Diane Seely's computer. Dave LeGrow is to give Seely a scrip for regular back-ups.

The contract with Computer Bob is to be canceled immediately.

#### **NEW BUSINESS:**

Donations In Memory Of ...Button on Website Selvin will check the feasibility of providing this button.

Bridge Deck Off Season Table Fees

It was agreed to offer off-season membership for \$10 for the period May 1 – September 30. This will allow members of other clubs where games at not offered every day, the opportunity to play. It could potentially increase our summer revenue. Henry will develop membership cards for annual members, off-seasonal members, and trial members [see below].

#### **TREASURER REPORT – Davis**

Table counts for January/February have increased 18% over last year. LeGrow commented that many of the 499ers are year rounders so there may be sustained increases in table counts in the off season.

While some member's hope that the price per game might be reduced now that the loan has been paid, the reality is that we need to continue to build up the reserve fund. Potential significant costs include the replacement of our 3 old A/C units. Even with the current charge of \$12 per game for members, the budget is projected to be break even.

#### MANAGER'S REPORT—LeGrow

- LeGrow submitted a written report.
- There was discussion about several items:
  - --We will offer free Trial Membership to new 499ers so that they can pay \$12 per game. Criteria for the trial membership have still to be established.

### **COMMITTEE REPORTS:**

Audit Committee - Davis

Function is review of year-end financial statement. Richard Gabriel and Greg Goggin will assist.

Ethics and By-laws - Vega

Nothing new in any disciplinary action.

Will review By-laws for adding or deleting permanent committees.

Education/Mentor Program – Gabriel See above for Mentor/Mentee Inaugural Event Marketing/Publicity – Loew Loew handed out a Marketing Plan Draft that will be discussed at the next meeting.

Building and Grounds – Schaengold Mr. Handeman is being used. He will be contracted to build additional side tables. The back door is alarmed but not controlled from the master panel.

## **Executive Session:**

Dave LeGrow's managerial agreement was discussed.

The next meeting will be April 18.

Respectfully submitted, Ronald J Henry Secretary